



Philadelphia • Harrisburg

2037 Chestnut Street, Box 30583
Philadelphia, PA 19103
(215) 755.4578
pjmathison.com

government affairs
strategic management

GOVERNMENT AFFAIRS SOLUTIONS

As an experienced lobbyist and consultant when he founded **pjmathison** in 1990, Paul Mathison brought a breath of fresh air to the lobbying field by instituting groundbreaking tactics at his own firm, including an ecumenical approach to politics (yes, it's possible), the application of "best practices" to the lobbying business, and rigorous technical analysis in support of clients' interests. The firm's lobbying efforts are enhanced by its expertise in strategic communication, ability to transcend successive political administrations, and wide geographic reach spanning across the nation and all levels of government. On behalf of a wide variety of clients, the firm has advised on and lobbied successfully for:

- a \$9 million annual science-technology scholarship program to attract & retain college students and to retrain incumbent workers for "new economy" jobs.
- state legislation providing for registration & notification of released sex offenders (Megan's Law) and criminalization of "data rape" (No Means No legislation).
- a \$9 million low-interest state loan to partially fund the construction of a \$75 million pediatric research & development facility.
- legislation to help technology companies compete more effectively, including local wage tax relief for IT and life science ventures, elimination of the state sales tax on computer services, and legalization of digital signatures.
- state legislation providing for prison industry joint-ventures with businesses.
- a \$2 million low-interest state loan to expand a global HR consulting firm.
- \$10 million in federal, state and local government grants, loans, contracts, and other economic incentives to a renowned minority business accelerator.
- pivotal state-budget appropriations to a state coalition of regional food banks.
- a procurement contract between a state school employees' retirement system and a global telecommunications firm.
- federal approval for testing a company's innovative air-filter device on government-owned trucks and other large pieces of equipment.

For profiles of our work experience in other areas, please see www.pjmathison.com.